

TOGETHER CENTER CEO

www.togethercenter.org

ABOUT TOGETHER CENTER:

During the late 1980's, nonprofit leaders across the country were discussing the need for low-cost, co-located housing for a variety of human services. These centers would address multiple needs of clients, help overcome transportation barriers, and provide the community with a rich mix of services all in one location. Above all, these new centers would keep costs low and provide opportunities for internal synergies and partnerships among member agencies.

Taking bold action in 1991, Together Center (then known as the Family Resource Center) became one of the first nonprofit multi-tenant centers in the nation. Located in Redmond, Washington, Together Center was created when four nonprofit agencies jointly purchased a three-building complex. Through community support, foundation investment and innovative fundraising, this complex was remodeled to currently provide offices for nineteen agencies, offering services to more than 25,000 East King County residents yearly.

Today the campus is fully leased and debt-free. Now, upon the retirement of its CEO of 22 years, the Together Center Board of Directors is actively exploring opportunities for growth, expansion, or a creative pivot of focus for the next 25+ years. We are looking for an experienced leader who has the vision and entrepreneurial spirit to lead Together Center on this exciting journey.

POSITION SUMMARY:

As the chief executive officer for Together Center, the CEO provides visionary leadership for the organization and represents that vision and mission to the Eastside King County community.

Working with and reporting to the Board of Directors, the CEO is responsible for organizational management, financial performance, and realizing strategic goals. The CEO is in a unique position to recruit appropriate nonprofit agencies and negotiate suitable lease terms that are mission-compatible and ensure organizational sustainability.

The ideal candidate will be a strategic, results-driven leader with a proven track record of successful fundraising, with strong financial management skills; is dedicated to building excellent relationships (both internal and external), and will have impeccable communication skills – both written and verbal.

KEY PRIORITIES:

- Provide leadership and direction for all Together Center strategic initiatives, operations and programs.
- Build upon the current good relationships with tenant-partner agencies of Together Center, developing and growing operational supports and collaborations.
- With the Board of Directors, provide leadership around development and management of shared space and future nonprofit workspace.
- Learn about and engage with nonprofits on the Eastside looking for opportunities for Together Center to play a part in developing a strong, vibrant nonprofit community.
- Balance revenue goals with the mission of providing stable, below-market rent to nonprofits and mission-aligned social enterprises.

- Coordinate with Board leadership to grow and deepen the annual Together Strong benefit breakfast.
- Expand Together Center capacity to meet strategic initiatives.
- Partner with the contracted Development Feasibility Consultant to explore redevelopment opportunities for Together Center for the next 25 years.

THE SUCCESSFUL CEO CANDIDATE WILL DEMONSTRATE THE FOLLOWING:

- 5+ years of effective leadership experience and business development in a variety of nonprofit agencies. Experience working with municipalities and other government entities is highly desirable.
- Demonstrated experience with change management and effective stewardship of stakeholder relationships through a change process.
- An entrepreneurial mindset and the visionary leadership skills to implement growth strategies, including social enterprise projects compatible with Together Center mission and vision.
- Successful experience developing and leading capital campaigns. Experience with real estate development/management is a plus.
- Create and promote collaborative efforts.
- Ability to work with contract employees to guide and integrate their information into future planning for Together Center.
- Excellent facilitation skills to work with multiple stakeholders to build strong consensus.
- Experience developing effective teams to accomplish long term goals.
- Experience in developing and maintaining strong relationships with local and regional community and business leaders.
- Is proficient with standard software for office and donor database management.

EDUCATION & EXPERIENCE:

- Bachelor's degree or equivalent work experience with emphasis in nonprofit management, business, real estate or other related fields.
- Experience with nonprofit centers and/or nonprofit shared spaces preferred.

PHYSICAL DEMANDS:

Work is performed typically in an office environment and among diverse stakeholders and audiences. A considerable amount of time will be spent in meetings, at a computer screen and speaking in public. Some evening and weekend hours.

EQUAL EMPLOYMENT OPPORTUNITY:

Together Center is an equal opportunity employer. We strongly encourage and seek applications from women, people of color, bilingual and bicultural individuals, as well as member of the LGBTQ communities. Together Center does not discriminate on the basis of race, religion, sexual orientation, gender identity, ethnicity, age, disability, or marital status.

COMPENSATION:

Together Center offers competitive salary and benefits, including medical, dental, vision and retirement.

TO APPLY:

Please submit a cover letter and resume, preferably in one document. Cover letters should be no more than 2 pages. In your cover letter, please share how your professional interests and passions specifically correlate with Together Center's mission, strategic direction and impact.

Please provide three work references with contact information for the last five years.

Submit to executivesearch@togethercenter.org by August 3.

Questions may be directed to ceo@togethercenter.org.